

Message Text

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PAGE 01 STATE 235858

60

ORIGIN NEA-10

INFO OCT-01 ISO-00 EB-07 L-03 /021 R

DRAFTED BY NEA/INS:JRGRAHAME:JES

APPROVED BY NEA/INS:DKUX

EB/AVP:JGORDON (SUBS)

EB/ODF/IFD:SWART (INFO)

----- 079587

R 231420Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY NEW DELHI

INFO AMCONSUL BOMBAY

AMEMBASSY ROME

C O N F I D E N T I A L STATE 235858

STADIS////////////////////////////////////

E.O. 11652: GDS

TAGS: EAIR, BEXP, IN

SUBJECT: EXIM BANK FINANCING OF BOEING 737'S FOR INDIAN
AIRLINES

REF: NEW DELHI 12207

1. EXIM HAS VERIFIED THE ACCURACY OF THE INDIAN ACCOUNTS
OF THE EFFECTIVE INTEREST RATES OF THE BRITISH AND DUTCH
FINANCIAL PACKAGES AS THEY WERE REPORTED IN REFTEL.

2. REFTEL NOTES THAT FOKKER ABSORBING THE INSURANCE
PREMIUMS. EXIM HAS NOT SUCCEEDED IN VERIFYING THIS POINT.
HOWEVER, EXIM RECOGNIZES THE POSSIBILITY THAT BOTH FOKKER
AND BAC ARE ABSORBING THE COST OF INSURANCE PREMIUMS. IF
THIS IS THE CASE, EXIM WOULD CONSIDER ITS FINANCIAL TERMS,
WHICH INCLUDE COST OF INSURANCE PREMIUMS, EQUAL TO THOSE OF
COMPETITION.

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3. DOES EMBASSY BELIEVE CIVIL AVIATION MINISTRY LIKELY TO
MAKE PURCHASE DECISION THIS MONTH? ROBINSON

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: FINANCE, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 23 SEP 1976
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: JRGRAHAME:JES
Enclosure: n/a
Executive Order: GS
Errors: N/A
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Reference: 76 NEW DELHI 12207
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Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
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Review Markings:

Margaret P. Grafeld
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EO Systematic Review
04 MAY 2006

Review Media Identifier:
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Review Release Date: n/a
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TAGS: EAIR, BEXP, IN, XMB
To: NEW DELHI
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006